

## EC : 504 : Export Management : Part-I (Elective Course)

Theory : Credit : 4 (100%)

Total Marks : 100

Unit	Topics Covered	Wt.
1.	Introduction- Customs Act – other acts relating to export/import – Formalities for commencing –obtaining export/import licenses – processing of export order - customs formalities – Export documentation – role of ECGC in export promotion – terms of shipment – Export Promotion council, commodity boards – Role and functions of Export Promotion council, Commodity boards, Directorates of commercial intelligence and statistics, Indian trade promotion organization, IIFT. .	(20%)
2.	Export: Types of exporters-Registration of exporters. Major Export from India –Licensing. Facilities available to EOU`S, SEZ`S, and Status holders duty drawback procedures other incentives.	(20%)
3.	Documentation - Performa invoice, commercial invoice and its attestation, packing list, Inspection, certificate, certificate of origin, GSP certification, shipping bills, A.R, A.R(4) forms, Mate receipts, GR-Forms or SDF, Marine insurance policy, ECGC policy, bill of exchange, bank certificate for Export B/L, AWB, Special Consular Invoice - bill of entry and airway bill.	(20%)
4.	Preshipment inspection formalities – inspection agencies- compulsory inspection control Act 1963 – customs clearance of export cargo – post shipment formalities and procedures excise duty and customs clearance.	(20%)
5.	Foreign trade policies-EXIM Policy-Foreign trade policy -provisions-Negative list Restricted list, Shipment of Export cargo: By sea, air, ICD, courier, land customs station and by Post - Procedure and Documents required for shipment of cargo - Multimodal transport -Procedure and documentation - Central Excise and Customs clearance of export cargo - Procedure and documents.	(20%)

### Reference Books:

- *New Export Import Policy – Nabhi’s publications*
- *Export Marketing –Francis Cherunilam*
- *Export Management –T.A.SBalagopal*
- *Export Import Procedure - Documentation andLogistics -C.Ramagopal*
- *Export Marketing-B.S.Rathor & J.S.Rathor*